



How to Save and Build Wealth Without the Drama

Saving and investing both involve setting money aside for the future, but they're not the same thing. Saving is about preserving capital and keeping money accessible — bank accounts, money market funds, fixed deposits. Low risk, low growth, ideal for emergencies and near-term expenses. A sensible rule: keep three to six months' expenses in accessible savings, and invest money you won't need for several years.

Investing is about growing wealth over time. Shares, unit trusts, ETFs, retirement annuities and property carry more risk, but offer the potential to outpace inflation and build real long-term wealth. Investing can feel a bit like a family braai — everyone has an opinion, nobody agrees, and there's always one uncle predicting economic collapse before the boerewors is cooked. Yet successful investing is surprisingly simple. Not easy — simple.

Before building a portfolio, three concepts matter.

1. Time Horizon

Money you'll need next year should be invested very differently from money meant for retirement in twenty years. Time is one of the most powerful tools investors have. Markets reward patience over the long run, but over shorter periods markets can be unpredictable and occasionally alarming — like a toddler after too much birthday cake: emotional, erratic and capable of causing damage. The longer your horizon, the more chance your money has to recover from downturns and benefit from compounding. It's also why investors nearing retirement often still hold shares — their money may need to keep growing for decades after they stop working.

2. Risk Profile

One of the most dangerous sentences in investing is "I don't mind risk." Plenty of people say this in rising markets, then feel very differently once their portfolio drops 15%. Your true risk profile isn't revealed in the good years — it shows up in the hard ones.

Most investors fall into one of three camps: Conservative investors prioritise stability, accepting lower returns for fewer sleepless nights. Moderate investors balance growth and security, expecting bumps but staying focused on the long term. Aggressive investors chase maximum growth and accept bigger swings, treating temporary declines as the price of superior long-term returns.

A good financial planner helps you find your place on that spectrum — because investing isn't just about numbers, it's about behaviour too.

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3. Volatility Is the Admission Fee

Here's an uncomfortable truth: volatility isn't a flaw, it's a feature. Everyone wants the long-term returns that growth assets like shares and property produce; almost nobody enjoys the dips along the way. Markets rise, fall, and rise again — reacting to elections, interest rates, wars, tariffs and whatever's trending on social media that week. Despite the noise, global markets have kept creating wealth over long periods. The investors who win aren't usually the smartest — they're the most disciplined, the ones who ignore the noise and stick to their plan instead of trying to time every move. Naturally, an aggressive portfolio will swing more than a moderate one, and a moderate one more than a conservative one. Higher returns rarely come without some discomfort.

ETFs vs Unit Trusts

One of the most common questions: ETF or unit trust? Both can play a role in a well-diversified portfolio. An ETF typically tracks an index and trades on an exchange — transparent, cost-effective, easy to access. A unit trust pools investors' money into a professionally managed fund, either active or passive, usually bought through a platform or planner. Neither is automatically better; the right choice depends on your goals, costs and strategy.

The Bottom Line

Successful investing isn't about finding the perfect unit trust, ETF, share or fund manager. It's about matching your investments to your goals, risk tolerance and time horizon. The best portfolio is rarely the one with last year's highest return — it's the one you can actually stick with when markets throw their toys out of the cot. Investment success comes not from predicting the future, but from staying invested long enough for the future to arrive.

If you're going the DIY route, remember the fundamentals: start early, invest regularly, stay invested when markets get scary, and keep costs under control. Simple doesn't mean easy — but when it comes to building wealth, simple usually wins.

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